



Anand G Patil

Anand G Patil is successful Executive coach. He is certified Project Management Professional (PMP), NLP Practitioner, Certified Scrum Master, PRINCE-2 Foundation and ITIL Foundation. He has over 35 years of experience (Manufacturing, IT, Management consulting companies) in Program Management, Requirement Management, Business Analysis, Finance & Cost management, Change Management, Resource / Capacity Management, Proposal submission, Negotiation skills, Problem Solving & Decision Making and Quality Management.

Anand has extensive experience in Change, Product, Program & Project Management. He is coaching professionals, mentoring project managers for project & product delivery and Processes for continuous improvement.

As an Executive Coach; he has also coached top executives for improving their career and their teams' effectiveness and performance.

Anand holds a Diploma in Computer Management from University of Bombay and a Masters' degree in Administration Management from University of Bombay. Anand has also acquired a Six Sigma Green Belt Certification. He has worked in manufacturing

companies; Nocil, Bombay Dyeing, Glaxo and in IT companies such as Patni and KPIT Cummins.

Anand is an expert in coaching, consulting, training and development with experience in conducting training programs on project management, Scrum & Agile Methodology, ITIL Foundation, Change Management, Requirement management, Business Analysis, Estimation techniques using FPA, proposal preparation, Business case writing, risk management, Problem Solving, Finance for Business executives, Leadership Development, Interviewing skills, Time management, Effective Presentation skills and speed reading. Throughout his career he has been involved in offshore/on-site projects where he has been responsible for resource management, operations, cost control, utilization, process improvement and business development. He has good experience in resource management and planning.

Anand has also undergone Managerial Skills Excellence Program in IIM, Ahmadabad and IT Audit Course conducted by CISA, Mumbai Chapter.

Having worked extensively on projects for human resource planning, change management & mentoring, he is an expert in formulation of Training policies, design of training programs, coordination of training activities of both professional and managerial nature. Anand is a voracious reader and an excellent orator. His training programs are known for his proficiency in the subject.

Anand has conducted more than 700 training programs in various streams. He has imparted training & coaching to around 1,100+ professionals working for various Sectors in Indian industries and multinationals.

He has conducted public workshops as well as corporate workshop for IIT-B, BARC, Clear Trip, Citec Engineering, VolksWagaon, Skoda, Force Motors, Motorola, HPCL, Airtel, Vodafone, Tata Technology, Tata Power, Tata Communications, Steria, CGI, Mastek, KEC International, Tech-M, Zycus, Symantec Software, SunGard, Opus Software, Fujitsu, HDFC Bank, Oracle Corporation, HP, Capgemini, BNPP, Morgan Stanley, JP Morgan, Reliance, Birla Group, Dr Reddy's, Glenmark, Amdocs, L&T, Jet Airways, Global e Procurement, Ashok Group, Dosti Builders, USV, Gujarat Gas, Schlumberger etc.

He supports participants phone for two additional weeks after the workshop. This ensures lessons learnt are driven home and corporate get value for their investment.

Anand Provides the following services

1. Executive Coaching to ambitious & top professionals
2. Corporate Training
3. Mentoring for middle management professionals
4. Consulting in the area of Management, Product, Projects & Work flow Processes

Training programs and Workshops conducted by Anand G Patil

- 1) Executive Coaching & Mentoring
- 2) Finance for non-finance professionals
- 3) Innovation, Problem Solving & Decision Making
- 4) Effective Energy & Time Management for Professionals
- 5) Efficient / Speed Reading for Knowledge Management
- 6) PMP® Certification Preparation (35-hour) Workshop
- 7) Interviewing skills
- 8) Assertiveness, Negotiation skills, Personal Effectiveness,
- 9) Program Management
- 10) Agile Methodology – focusing on scrum
- 11) Business Analysis. Risk Management
- 12) Requirements Management
- 13) Proposal preparation, Business case writing
- 14) Estimation Technique using FPA,
- 15) Best Practices in Software Programming
- 16) MS-Project for Managing projects efficiently
- 17) Effective Business Presentations using case studies.
- 18) Effective Written & Oral Communication. Conducting Meetings
- 19) Goal Setting and effective utilization of Team
- 20) Handling feedback and appraisal sessions.
- 21) Leadership Development

We also conduct sessions for small group & one on one coaching session according to needs.

Affiliations

- PMP® Certified and Member – PMI®, *Project Management Institute, USA.*
- Life Member – CSI, *Computer Society of India.*
- NLP Practitioner